

2020 TRAINING SEMINAR OUTLINES

FOREIGN-TRADE ZONES 101 SUMMARY

**MILLER & COMPANY P.C.
KANSAS CITY, MISSOURI**

The broadest of our sessions, this seminar includes all topics that are relevant to individuals who are new to the FTZ program, as well as those who have been involved in the FTZ program for some time. It includes all basic subjects involving FTZ Board and Customs compliance. With respect to inventory control issues, both unique identifier number (UIN) and a zone lot number (ZLN) systems are included. Individuals in our organization currently involved in foreign-trade zones will conduct the seminar. This seminar is free for clients. Approval pending for 7.5 CCS Credits and 7.5 CES Credits in 2020. See the summary of agenda items below.

- Basic Who, What, Where, & How of FTZs
 - Trade Remedy Actions, Issues & Mitigation
 - Activation / Alteration
 - New CBP Security Guidelines
 - Inbound Logistics / Mandatory Electronic In-Bond
 - FTZ Admission Procedures
 - e-214 Phase 2 Status Update
 - Inventory Control & Recordkeeping Systems
 - Handling of Merchandise in the Zone
 - Removals for Consumption into the U.S.
 - Removals:
 - Zone-to-Zone Transfers In-Bond
 - Export In-Bond
 - Automated Export System (AES) Filing
 - Zone Year End & Periodic Reporting Requirements
 - CBP Compliance Review & Checklist
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FOREIGN-TRADE ZONES 201 SUMMARY

**MILLER & COMPANY P.C.
KANSAS CITY, MISSOURI**

This comprehensive one-day seminar will focus on Advanced Foreign-Trade Zone management issues including ACE and ITDS filing deadlines, status and update, current Customs matters impacting FTZs, frequent serious management errors, and Customs Enforcement Actions, etc. Also included will be workshops on preparing the required Customs filings on Admissions, Imports, and Exports. The fee is \$500 for clients. Approved for 7.5 CCS Credits and 7.5 CES Credits in 2020.

- FTZ Board Scope of Authority/Restrictions
- Subsequent Actions with the FTZ Board
- Common Errors in FTZs
- Trade Remedies & FTZs
- FTAs / Trade Preferences
- PGAs / FTZ Required Reporting
- INCOTERMS
- Basic Exporting (AES/EEI) / Compliance
- Customs Enforcement Actions
- Are You Underutilizing Your Zone?

IMPORT/EXPORT 101 SUMMARY

**MILLER & COMPANY P.C.
KANSAS CITY, MISSOURI**

The broadest of our sessions, this seminar provides detailed information on a wide range of import and export issues, including: entry and export processes, classification, customs valuation, origin marking, Census AES reporting, and accurate document completion. This seminar is free for clients. Approval pending for 7 CCS Credits and 7 CES Credits in 2020.

- Trump Administration Trade Remedy Actions
- Legal and Regulatory Structure of International Trade
- Customs Entry Process & Broker Management
- Tariff Classification
- Customs Valuation
- Origin Marking
- Census Export Reporting and Documentation
- Organizing Import/Export Management

IMPORT/EXPORT 201 SUMMARY

MILLER & COMPANY P.C. KANSAS CITY, MISSOURI

This comprehensive one-day seminar includes training on INCOTERMS 2020 as well as more advanced sections on special trade programs (NAFTA, other FTAs, TIBs, etc.), export jurisdiction determination, export license determination, restricted parties screening, government enforcement actions and Prior Disclosures, U.S. trade sanctions and embargoes, and supply chain security. The fee is \$500 for clients. Approval pending for 7 CCS Credits and 7 CES Credits in 2020.

- International Terms of Sale: INCOTERMS
 - Special Trade Programs
 - Drawback
 - U.S. and Foreign Goods Returned
 - Temporary Importation Bonds (TIBs)
 - Prototype Provision
 - U.S. Bonded Warehouses
 - U.S. Foreign-Trade Zones
 - Antidumping/Countervailing Duties
 - Free Trade Agreements
 - Trump Trade Remedy Actions, Issues & Mitigation
 - Section 232 – Steel, Aluminum
 - Exclusion Processes
 - Section 301 – China Products
 - Exclusion Processes
 - Other Trade Remedies
 - Compliance Issues and Mitigation Strategies
 - Export Compliance
 - Restricted Party Screening
 - Commodity Jurisdiction
 - Export Control Classification
 - License Determination
 - Errors & Disclosures/
 - Customs Inquiries
 - Embargoes & Sanctions
 - Trade Security
 - Government Enforcement Actions and Prior Disclosures
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ADVANCED EXPORTS SUMMARY

MILLER & COMPANY P.C. KANSAS CITY, MISSOURI

This seminar is intended to help companies ensure their export activities are in compliance. This detailed one-day training session intensively covers: the Export Process (necessary filings/time line); Export Control Reform; Census/AES Filing; Recordkeeping Requirements; Participating Government Agencies (CBP/BIS/DDTC/OFAC/Census/FDA/EPA/DOD, etc.); Jurisdictional Determinations (BIS/DDTC); Restricted Party Screening (RPS); Economic Sanctions/Embargos; Merchandise Classification (ECCN/USML); Export Valuation; Licensing (BIS/DDTC/OFAC); Detentions/Seizures; Errors/Disclosures; Anti-Boycott Laws; and Foreign Corrupt Practices Act. It also includes a workshop with practical exercises. The fee is \$500 for clients. Approval pending for 7 CES Credits in 2020.

- U.S. Export Controls – Compliance Process
- Step 1 - Restricted Party Screening/"Red Flags"
- Step 2 - Determining Jurisdiction
 - Determining Jurisdiction – BIS
 - Determining Jurisdiction – DDTC
 - Determining Jurisdiction – OFAC
- U.S. Export Controls – Compliance Process
- Steps 3 and 4 – Classification
 - Commerce Control List (CCL)
 - United States Munitions List (USML)
 - Deemed Exports/Technology
- U.S. Export Controls – Compliance Process
 - Steps 5 through 9 – License Determinations
 - Identification of License Requirements
- U.S. Export Controls – Compliance Process
 - Steps 5 through 9 – License Determinations
 - Use of License Exceptions
 - License Application and Management
- Export Control Reforms
- Government Enforcement Tools
- Detentions & Seizures
- Export Compliance Programs
- Antiboycott/FCPA
- Workshop